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</table>
ABB Australia Pty Ltd

**Company Overview**

ABB is a leader in power and automation technologies that enable utility and industry customers to improve performance while lowering environmental impact. The ABB Group is a global company without boundaries, acting locally in every one of the more than 100 countries in which we do business. Each of our customers benefits from the sharing of ABB’s research, supply, manufacturing, distribution, information technology and benchmarking capabilities.

**Graduate Program**

A message from ABB Australia and New Zealand Chief Executive, John Gaskell

“ABB’s Graduate Program was launched in 2004 and each year continues to grow as we focus on recruiting young talent into our business.

With an emphasis on developing the future leaders of our organisation, our graduate program offers excellent development opportunities within a unique multi-cultural environment. Throughout their rotations, graduates are constantly given the opportunity to test their skills and are exposed to many exciting and challenging situations.

At the end of the two year rotation program our graduates are hot property for the business. Our Senior Leadership Team has a vested interest in the growth and development of our young talent and is a huge support to the program.

If you are an aspiring leader inspiring who values an organisation whose business principles are based on Respect and Determination, then look no further than ABB.”

**Key Executives**

Mr. John Gaskell
Chief Executive A/NZ
E: john.gaskell@au.abb.com

Corporate Contact:
Mr. Douglas Pitt
E: douglas.pitt@au.abb.com

Corporate Office:
Level 19
68 Pitt Street
Sydney NSW 2000
Australia

T: +61 2 9255 3999
F: +61 2 9255 3991

Website:
www.abbaustralia.com.au

Careers:
At AECOM in Australia and New Zealand we thrive on finding smarter and more efficient solutions to some of the world’s most challenging infrastructure projects. Our advisors, engineers, designers and planners work together as part of an integrated team that is committed to client success. From our offices in over 100 countries, AECOM teams share and source knowledge, insights and experience globally to apply lessons learned locally.

Together, our worldwide network of dedicated, award-winning professionals, provide services in the following practice areas:

- Architecture
- Building Engineering
- Design + Planning
- Economics
- Energy
- Environment
- Government
- Infrastructure Services
- Mining
- Program Management
- Transportation
- Water

In Australia and New Zealand, AECOM has more than 3,800 professionals working in over 20 offices. Our work includes some of our region’s most iconic projects such as the multi award-winning Inner Northern Busway Alliance (Queensland, Australia), the Rosedale Water Treatment Plant Outfall Project (Auckland, New Zealand), and Telfer Deeps Gold Mine (Western Australia, Australia). AECOM Technology Corporation (NYSE: ACM; pronounced A-E-COM) is one of the world’s largest engineering and architectural design firms, ranked number two by Engineering News-Record and number one by Architectural Record. It provides professional, technical and management support services, specifically in the areas of transportation, facilities, environmental and energy. It has more than 43,000 employees in more than 100 countries. AECOM is a Fortune 500 company.
AEMO Ltd

Company Overview

The Australian Energy Market Operator (AEMO) operates the National Electricity Market (NEM) as well as the retail and wholesale gas markets of south eastern Australia.

AEMO is an independent, member based organisation working in the long-term interests of Australian consumers by ensuring that energy markets operate to balance issues of price, quality, safety, reliability and security of energy supply.

AEMO’s responsibilities include: day to day management of wholesale and retail energy market operations and emergency management protocols; on-going market development required to incorporate new rules, infrastructure and participants; and long term market planning through demand forecasting data and scenario analysis.

AEMO operates on a cost recovery basis as a corporate entity limited by guarantee under the Corporations Law. Membership is split 60/40 between government and industry, which will be reviewed in 2012. Government members of AEMO include the state governments of Queensland, New South Wales, Victoria, South Australia and Tasmania, the Australian Capital Territory and the Commonwealth. Private members include Australia’s major energy generators, wholesalers and retailers.

AEMO was established by the Council of Australian Governments (COAG) as part of policy developed by the Ministerial Council for Energy (MCE). It operates in line with National Electricity Rules and National Gas Rules under laws developed by the Australian Energy Market Commission (AEMC) and enforced by the Australian Energy Regulator (AER). Established in 2009, AEMO has amalgamated the roles of six separate organisations that formerly operated Australian electricity and gas markets (NEMMCO, VENCorp, ESIPC, REMCO, GMC and GMRO).

Key Executives

Mr. Matt Zema
Managing Director and Chief Executive Officer

Corporate Contact:
Mr. Murray Chapman
Senior Manager Market Policy
E: murray.chapman@aemo.com.au

Corporate Office:
Level 22
Norwich House
6-10 O’Connell Street
Sydney NSW 2000
Australia
T: +61 2 9239 9199
F: +61 2 9233 1965

Website:
www.aemo.com.au

Careers:
ALSTOM Australia & New Zealand

Company Overview

Alstom is a global leader in infrastructure for power generation and rail transport, servicing the energy market through its activities in power generation and the transport market through its activities in rail transport. On a global scale, Alstom employs about 81,000 people in more than 70 countries with a turnover of more than $AUD 48 Billion.

The company is the world leader in integrated power plant, in power production services and air quality control systems. Alstom works with all energy forms (coal, gas, nuclear, fuel-oil, hydropower, wind) and is a leader in environmental protection (reduction of CO2 emissions, reduction of nitrogen oxide emissions.). The Group is also developing CO2 capture processes that could lead to commercial scale in the medium term. In the field of rail transport,

Alstom is the global number one in terms of orders. Alstom supplies rolling stock, transport infrastructure and signalling, maintenance equipment, and global rail systems. From the very first TGV* delivered in 1978, Alstom has developed a world leading position in very high speed trains. The technological advance of Alstom allowed the company to achieve the world rail speed record at a speed of 574.8 kph on 3 April 2007. The company is number two worldwide in urban transport: one in four metro systems and one of three tramways in the world have rolled off Alstom's production lines.

Key Executives

Mr. Chris W Raine
President and Managing Director
E: chris.raine@crn.alstom.com

Corporate Contact:

Corporate Office:
16 Giffnock Avenue
North Ryde NSW 2113
Australia

T: +61 2 8870 6000
F: +61 2 8860 6005

Website:
www.au.alstom.com.au

Careers:
http://www.au.alstom.com/home/careers/
### Company Overview

With manufacturing facilities in 43 countries and a sales network in more than 100, AREVA offers customers reliable technological solutions for CO₂-free power generation and electricity transmission and distribution. We are the world leader in nuclear power and the only company to cover all industrial activities in this field. Our 65,000 employees are committed to continuous improvement on a daily basis, making sustainable development the focal point of the group’s industrial strategy. AREVA’s businesses help meet the 21st century’s greatest challenges: making energy available to all, protecting the planet, and acting responsibly towards future generations.

### Key Executives

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mr. Graham King</td>
<td>Country President – Australia</td>
</tr>
<tr>
<td></td>
<td>E: <a href="mailto:graham.king@areva-td.com">graham.king@areva-td.com</a></td>
</tr>
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### Corporate Contact:

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
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<tbody>
<tr>
<td>Mr. Len Robson</td>
<td>State Sales Manager – NSW</td>
</tr>
<tr>
<td></td>
<td>E: <a href="mailto:len.robson@areva-td.com">len.robson@areva-td.com</a></td>
</tr>
</tbody>
</table>

### Corporate Office:

Level 3, Quad 3  
102 Bennelong road  
Homebush Bay NSW 2127  
Australia

T: +61 2 9739 3000  
F: +61 2 9739 2040

### Website:

www.areva-td.com

### Careers:

www.areva-td.com/careers
# Bilfinger Berger Services

## Company Overview

Bilfinger Services is a specialist engineering, construction and asset management contractor, creating, operating and maintaining vital public and industrial infrastructure in Australia, New Zealand and the region. Comprising business units with operating histories of 60 years or more and employing in excess of 3,500 people, the company is a leading provider to the energy, utilities, resources, industrial, transport and social infrastructure sectors.

Top tier mining companies, major corporations and government agencies rely on the support of Bilfinger Berger Services.

Bilfinger Berger Services includes a wholly-owned subsidiary, the i.Power Solutions Group (Brisbane, Mackay, Newcastle, Cairns, Perth).

## Our Vision

Creating excitement through possibilities.

## Our Values

- Open and honest
- Innovative
- Professional
- Passionate
- Easy to deal with

## Key Executives

- **Mr. Mark Elliot**
  Managing Director

- **Corporate Contacts:**
  - **Mr. Greg Pauline**
    Executive Director Power Services
  - **Mr. Enrico Pecora**
    General Manager iPower Solutions and Contracting
  - **Mr. Russell Ash**
    General Manager Transmission, Distribution and Telco
  - **Mr. Bill Thompson**
    National Manager Technology Integration

## Corporate Office:

Level 3 Building B  
7-11 Talavera Road  
Macquarie Park NSW 2113  
Australia

T: +61 2 8667 6137  
F: +61 2 8667 6025  
E: enquiries@bbsaa.com.au

## Website:

www.bbsaa.com.au

## Careers:

EnergyAustralia is one of the largest energy suppliers in Australia with 100 years experience. We are a leader in providing broad-based energy solutions ranging from electricity and gas supply, to energy management and renewable energy alternatives.

We operate an electricity network of around 22,275 square kilometres – distributing electricity to the Sydney, Central Coast and Hunter regions. We also sell electricity and gas to customers in NSW, ACT, SA, Victoria, and Queensland. We are proud to provide a safe and reliable supply of electricity to over 1.5 million homes and businesses.

EnergyAustralia is committed to meeting the needs of a growing energy market by effectively maintaining our assets, regularly upgrading our infrastructure and actively working to reduce greenhouse gas emissions to help protect the environment.

Mr. George Maltabarow
Managing Director

Corporate Contact:
Mr. Trevor Armstrong
Executive General Manager System Planning & Regulation

Mr. Neil Roberts
Manager – Professional Development

Corporate Office:
570 George Street
Sydney NSW 2000
Australia

Postal Address:
GPO Box 4009
Sydney NSW 2001

T: 13 15 25

Website:
www.energy.com.au

Careers:
Evans & Peck

Company Overview

Evans & Peck, a Worley Group company, is an international management consultancy that specialises in improving business performance and project outcomes for the creators, developers, deliverers, owners and operators of infrastructure. In the short-term, we not only save our clients time, money, and stress, but in the long-term we improve the efficiency, effectiveness and success of their projects and their core business.

From modest beginnings in 1985, which saw Evans & Peck open its first office in Sydney with two engineers, we have grown into a diverse company operating in every Australian State, New Zealand, Asia and the Middle East. Our employee base has also evolved to meet the growing needs of our clients. With over 350 employees, we still retain a strong foundation in engineering, but also employ economists, lawyers, accountants, organisational psychologists, graphic designers, environmental scientists, business and management practitioners, and safety professionals. For our clients, this means that Evans & Peck can offer a full range of services to support the needs of any project.

Key Executives

Mr Rob Aldis
Managing Director

Corporate Contact:

Mr. Bill Glyde
Principal
E: bglyde@evanspeck.com

Corporate Office:

Sydney
Level 6, Tower 2
475 Victoria Avenue
Chatswood NSW 2067
T: +61 2 9495 0500
F: +61 2 9495 0520

Brisbane
555 Coronation Drive
Toowong QLD 4066
T: +61 7 3377 7000
F: +61 7 3377 7070

Website:
www.evanspeck.com

Careers
www.evanspeck.com/Pages/careers.html
Fujitsu Australia Limited is a full service provider of information technology and communications solutions. We partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu has earned a reputation as the single supplier of choice for leading corporate and government organisations.

Fujitsu New Zealand Limited designs, builds and operates e-services that significantly improve the performance of our customers' businesses. Through our knowledge of the e-services industry, IT and the digital economy, we help our customers unleash the infinite possibilities of the Internet. Fujitsu delivers solutions and services to key customers and target markets including Government, Retail, Utilities, Financial Services and Telecommunications. Fujitsu's portfolio of offerings includes customer relationship management, e-business, applications, and information technology & telecommunications infrastructure systems and services. Fujitsu New Zealand Limited is owned by Fujitsu Australia Limited.

Mr. Rod Vawdrey
Chief Executive Officer and Executive Director

Corporate Contact:
Tracy McCormack
General Manager, Marketing & Communications
T: +61 2 9113 9225
E: tracy.mccormack@au.fujitsu.com

Corporate Office:
Level 16, 15 Blue Street
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Australia
T: +61 2 9113 9200
F: +61 2 9113 9222

Website:
www.fujitsu.com/au/
www.fujitsu.com/nz

Careers:
www.fujitsu.com/au/employment/graduates
### GHD Pty Ltd

#### Company Overview

GHD is an international network of professional and technical consultants.

Established in 1928, GHD employs more than 6000 people across five continents and serves clients in the global markets of water, energy and resources, environment, property and buildings, and transportation.

Wholly-owned by its staff, GHD is focused exclusively on client success. Our network of forward-thinking engineers, architects, planners, scientists, project managers and economists collaborate to solve client and community challenges. They embrace the core values of Teamwork, Respect and Integrity to create enduring relationships that deliver exceptional results.

With a history of adapting to the ever-changing needs of its clients, GHD is recognised for its commitment to innovation, safety and sustainable development. We care for the wellbeing of our people, communities and the environments in which we operate.

Today, GHD is ranked as one of the world’s leading engineering, architecture and consultancy firms.


#### Key Executives

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
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<tr>
<td>Mr. Ian Shepherd</td>
<td>Chief Executive Officer</td>
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#### Corporate Contact:

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<thead>
<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Mr Scott Campbell</td>
<td>Energy &amp; Resources – NSW</td>
</tr>
<tr>
<td>E: <a href="mailto:scott.campbell@ghd.com">scott.campbell@ghd.com</a></td>
<td></td>
</tr>
<tr>
<td>Ms May Ngui</td>
<td>Manager, Industrial Electrical and Automation Service Group Sydney</td>
</tr>
<tr>
<td>E: <a href="mailto:may.ngui@ghd.com">may.ngui@ghd.com</a></td>
<td></td>
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#### Corporate Office:

Level 15, 133 Castlereagh Street
Sydney NSW 2000
Australia

T: +61 2 9239 7100
F: +61 2 9239 7199

Website:
www.ghd.com

Careers:
www.ghd.com/global/careers
HASTIE GROUP

<table>
<thead>
<tr>
<th>Company Overview</th>
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</table>
| Hastie Group Ltd is the leading provider of essential business services and refrigeration systems in Australia and New Zealand. We also operate in the United Kingdom and the United Arab Emirates. Hastie has grown over 35 years from a Sydney air conditioning business and now has four divisions, which provide a wide range of services: | **Mr. David Harris**  
Managing Director and Chief Executive Officer |
| Mechanical and Hydraulics  
Refrigeration  
Electrical  
Maintenance and Service | **Corporate Contact:**  
Mr David Hammond  
Chief Executive Electrical Division |
| Our businesses operate under brands which are well recognised in their own local markets and our customer base includes many of the largest construction companies, developers, shopping malls and industrial corporations. Through organic growth and our commitment to employees, Hastie Group has attracted some of the best people in the industry, including design engineers, professional project managers, draughtsmen, and a huge team of qualified tradespeople. | **Corporate Office:**  
Level 5, 50 Highgate Street  
Auburn NSW 2144  
Australia  
T: +61 2 9714 4600  
F: +61 2 97144601  
**Website:**  
www.hastiegroup.com.au |
**IBM Australia Limited**

**Company Overview**

International Business Machines abbreviated IBM, is a Multinational computer, technology and IT consulting corporation headquartered in Armonk, North Castle, New York, United States. The company is one of the few information technology companies with a continuous history dating back to the 19th century. IBM manufacturers and sells computer hardware and software (with a focus on the latter), and offers infrastructure services, hosting services, and consulting services in areas ranging from mainframe computers to nanotechnology. It has been nicknamed “Big Blue” for its official corporate colour.

IBM has been well known through most of its recent history as the world’s largest computer company and systems integrator. With over 407,000 employees worldwide, IBM is the largest and most profitable information technology and services employer in the world according to the Forbes 2000 list with sales of greater than 100 billion US dollars. IBM holds more patents than any other U.S. based technology company and has eight research laboratories worldwide. The company has scientists, engineers, consultants, and sales professionals in over 200 countries. IBM worldwide. The company has employees have earned five Nobel Prizes, four Turing Awards, nine National Medals of Technology, and five National Medals of Science. As a chip maker, IBM has been among the Worldwide Top 20 Semiconductor Sales Leaders in past years.

**Key Executives**

Mr. Glen Boreham  
Managing Director

**Corporate Contact:**  
Mr. Jeff Ferdinands  
General Manager, Communications Sector

Mr. Jay Hannon  
University Relations & Development Manager  
E: hannonj@au1.ibm.com  
T: +61 2 9397 8629

Ms. Rachael Roberts  
IBM A/NZ Vitality Team Lead  
(new graduate hires and student internships)  
E: rroberts@au1.ibm.com  
T +61 2 9463 5064

**Corporate Office:**  
601 Pacific Highway  
St Leonards NSW 2065  
Australia  
T: 13 2426  
F: +61 2 9463 5966

**Website:**  
www.ibm.com/au

**Careers:**  
www-07.ibm.com/employment/au
Integral Energy is the second largest state-owned energy corporation in NSW, incorporated under the Energy Services Corporations Act 1995.

Originally established to supply electricity to the Western Sydney and Illawarra regions of NSW, we also operate in Queensland, and today hold licences to retail electricity in all of the regions in Australia covered by the National Electricity Market (NEM).

More than an electricity retailer

Unlike retail-only energy companies, Integral Energy also has over 50 years of experience in managing one of Australia’s largest energy networks. Every day we distribute electricity to over 2.1 million people in households and businesses across 24,500 square kilometres of Greater Western Sydney, the Illawarra, and the Southern Highlands of NSW.

What we believe in

We believe it is the quality and passion of our people that allows us to look confidently to the future as we strive to achieve our mission: to provide safe, reliable and sustainable customer services.

Working with integrity

Our customers expect the highest standards from us. Our Code of Ethics is a framework for the kind of personal behaviour that is fundamental to our business success.
Leighton Contractors is one of Australia's largest and most diverse contracting and project development companies with operations spanning construction, energy, resources, telecommunications, infrastructure investment and facilities management.

With 60 years experience, we have become an industry leader through our ability to listen, adapt and reliably deliver outstanding outcomes for our clients, partners and the community. Among our finest achievements are numerous landmark projects used by the community every day including the Eastern Distributor and M7 Motorway in Sydney, Inner Northern Busway in Brisbane, the Metrorail in Perth, the Southern Cross Railway Station in Melbourne and the Northern Gateway in Auckland.

Leighton Contractors is proud to provide a challenging, values-based work environment for over 9,000 highly skilled and passionate people across Australia and New Zealand.
## NHP Electrical Engineering Products

### Company Overview

NHP Electrical Engineering Products Pty Ltd brings together leading products, systems and solutions from across six key electrotechnology sectors - Automation & Safety, Motor Control, Power Distribution, Hazardous Area Equipment & Control, Enclosure Systems & Power Quality and Automation Services & Training. An Australian owned company, NHP is committed to serving Australasian industry with quality products and the best in customer support.

### Our Vision

To be the number one choice in industrial electrical products, automation products and solutions as well as being the recognised industry leader in customer care, quality and innovation.

## Key Executives

<table>
<thead>
<tr>
<th>Mr. Lloyd Thomas</th>
<th>Managing Director, CEO</th>
</tr>
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<tbody>
<tr>
<td><a href="mailto:lthomas@nhp.com.au">lthomas@nhp.com.au</a></td>
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**Corporate Contact:**

<table>
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<tr>
<th>Mr. Russell Turner</th>
<th>Director - Quality, Engineering and Manufacturing</th>
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<tr>
<td><a href="mailto:rturner@nhp.com.au">rturner@nhp.com.au</a></td>
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<table>
<thead>
<tr>
<th>Mr. Alex Coslovich</th>
<th>General Manager – Quality and Engineering</th>
</tr>
</thead>
<tbody>
<tr>
<td><a href="mailto:acoslovich@nhp.com.au">acoslovich@nhp.com.au</a></td>
<td></td>
</tr>
</tbody>
</table>

**Corporate Office:**

43 — 67 River Street
Richmond VIC 3121
Australia

T: +61 3 9429 2999

**Website:**

www.nhp.com.au

**Careers:**

Olex is an Australian manufacturer of electrical cables with more than 65 years of experience servicing the Australian and Asia Pacific energy, construction and industrial markets. As Australia's largest power cable manufacturer, Olex is a well respected supplier, providing a full range of general purpose fixed and flexible cables as well as special purpose cables. Olex also provides specialist technical services, cable design and other value added services gained from our extensive experience in the cable industry. Olex employs more than 700 staff in Australia and New Zealand, with sales offices and distribution centres throughout the Asia-Pacific Region. The main manufacturing and product development centre is at Tottenham in Victoria, Australia. This is also the Olex Holdings Corporate head office. In total, there are three Olex manufacturing facilities – Tottenham, Lilydale (Victoria) and New Plymouth (NZ), and all are quality certified to ISO 9001.

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| Olex is an Australian manufacturer of electrical cables with more than 65 years of experience servicing the Australian and Asia Pacific energy, construction and industrial markets. As Australia’s largest power cable manufacturer, Olex is a well respected supplier, providing a full range of general purpose fixed and flexible cables as well as special purpose cables. Olex also provides specialist technical services, cable design and other value added services gained from our extensive experience in the cable industry. Olex employs more than 700 staff in Australia and New Zealand, with sales offices and distribution centres throughout the Asia-Pacific Region. The main manufacturing and product development centre is at Tottenham in Victoria, Australia. This is also the Olex Holdings Corporate head office. In total, there are three Olex manufacturing facilities – Tottenham, Lilydale (Victoria) and New Plymouth (NZ), and all are quality certified to ISO 9001. | Mr. Andrew Stobart  
Managing Director & CEO |
| Corporate Contact:  
Mr. Geoffrey Simpson  
Business Manager Energy – Infrastructure  
E: gsimpson@olex.com.au |
| Corporate Office:  
207 Sunshine Road  
Tottenham VIC 3012  
Australia  
PO Box 33  
West Footscray VIC 3012 |
| T: +61 3 9281 4444  
F: +61 3 9281 4294 |
| Website:  
www.olex.com.au |
Rail Corporation NSW

Company Overview
RailCorp’s role is to provide passenger services to greater Sydney through CityRail and rural passenger services in NSW through CountryLink, and to provide access to its network to third-party freight and passenger operators. RailCorp was established in January 2004 as the amalgamation of the former State Rail Authority and the metropolitan operations of the Rail Infrastructure Corporation. Until 31 December 2008, RailCorp delivered services as a state-owned corporation. On that date RailCorp was abolished as a state-owned corporation reporting to a commercial board of management and, from 1 January 2009, reconstituted as a statutory authority reporting directly to and taking direction from the Minister for Transport.

The direction of RailCorp reflects its legislative responsibilities under the Transport Administration Act 1988 and the strategic direction of the NSW Government as set out in The State Plan – a New Direction for NSW.

Mission, values and key priorities
Our mission is to deliver safe, clean and reliable services that are efficient, sustainable and to the satisfaction of all customers.

The staff and the organisation as a whole commit to a set of values that guides the behaviour of all employees.

Key Executives

Mr. Rob Mason
Chief Executive Director

Corporate Contact:
Mr. Neal Hook
Chief Engineer Electrical Systems
E: neal.hook@railcorp.nsw.gov.au

Corporate Office:
Level 11, 477 Pitt Street
Sydney NSW 2000
Australia
PO Box K349
Haymarket NSW 1238
T: +61 8202 2000

Website:
www.railcorp.info

Careers:
www.railcorp.info/careers/graduate_program
Make the most of your energy

Schneider Electric harnesses electricity to improve our customers’ performance and quality of life. We offer intelligent, integrated and networked solutions that allow our customers to:
- Use electricity in complete safety
- Develop automation everywhere
- Improve energy efficiency
- Ensure a high quality power supply
- Manage building utilities and electrical networks

As the global specialist in energy management, our company takes on the challenge of transforming the way people and organisations use energy.

We are the essential brick between energy production and energy usage.
Siemens commenced operations in Australia in 1872 and is now one of the country's most reliable and trusted brands. The pressures brought on by the four global megatrends – climate change, demographic change, globalisation and urbanisation – can affect businesses and individuals significantly. With well-established businesses in both Australia and New Zealand, Siemens is a diversified technology-based solutions provider specialising in the areas of water, energy, environment, healthcare, productivity, mobility, safety and security. Through these eight solution areas, Siemens is meeting the demands placed on businesses by the four global megatrends.

As part of one of the largest electrical engineering and electronic businesses in the world, Siemens Australia and New Zealand also has access to the expertise, research and development of our 405,000 colleagues in over 190 other countries. With a combined research and development investment of A$6.3 billion and over 7,700 inventions in fiscal 2009, we offer access to the world’s best solutions.

Our People

With more than 2,500 people at 87 locations across Australia and New Zealand, our employees are undoubtedly our greatest assets. They are highly qualified and committed to the creation and provision of innovative products, systems, solutions and services. Siemens employs the best and brightest people and empowers them to achieve the highest levels of performance and pursue their full potential. We also place the highest value on the safety of our employees. Siemens is committed to continually improving our safety culture and achieving an injury free workplace. Our company Health & Safety Policy identifies the key action areas to achieve these goals.
### Company Overview

**Where Innovation Comes to Light!**

Sylvania Lighting Australasia (SLA) is a vertically integrated designer, manufacturer and distributor of lighting systems. With key international partners and access to leading edge lamp technologies, SLA markets a comprehensive selection of lighting fixtures for architectural, industrial/commercial, decorative and residential applications. Complementary to this extensive range of fixture products, SLA provides a unique access to the diverse international lamp market for incandescent, fluorescent, compact fluorescent, high intensity discharge, halogen, miniature incandescent and special lamp sources.

Locally Sylvania Lighting Australasia markets the respected brands of: CONCORD, SYLVANIA and because lighting is our only activity, we can dedicate all our resources - technical, financial and people - to our mission:  

**Our Mission**

*To be the No.1 lighting company in Australia/New Zealand for: quality, innovation and customer service by marketing, developing and manufacturing world class lighting systems.*

At SLA we are committed to achieving our goal of being first in all of them. For SLA, service means “saying what we will do, and doing what we say” - to assure customers that their needs are met the first time, every time.

Quality is critical at SLA. Our products are tested repeatedly throughout the production process to ensure every product performs to requirements and expectations. Our local manufacturing facilities have won ISO9001 and ISO14001 recognition for environmental excellence, extending our total quality commitment to cover every function of our company.

For SLA, innovation means achieving worthwhile results through practical solutions that deliver ever increasing value.

The key is sustaining high investment in people, technology and products.

Whether their need is for functional lighting systems for commercial and industrial applications, or decorative and architectural systems for domestic and interior design lighting, lighting specialists know we have the capabilities, competencies and solutions to deliver exactly the lighting results they require. This is why SLA is the preferred choice of many.

### Key Executives

**Mr Mark West**  
Managing Director  
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**Website:**  
www.sla.net.au

**Careers**  
www.sla.net.au/?i=17606/careers
Sumitomo Australia Pty Ltd

**Company Overview**

Sumitomo Australia is a wholly owned subsidiary of Sumitomo Corporation, one of Japan's most respected companies with a history dating back to the 17th century. Sumitomo Corporation is an integrated trading company whose global operations span 65 countries. The company is listed on several stock exchanges in Japan.

Sumitomo’s business in Australasia commenced in 1961 and its current activities include a diverse portfolio of investments, manufacturing, and the import and export of commodities that serve the agricultural, mining and industrial markets. Sumitomo Australia also provides a range of administrative and business services to many of the Sumitomo group companies in Australia and New Zealand. Our activities are supported by the diverse business interests and global network of the Sumitomo Corporation group.

Sumitomo Australia shares the Sumitomo Corporation values that are the foundation of our corporate culture. Consistent with this culture a high priority is placed on sound business management including compliance, risk management, and occupational health and safety.

**Date of Establishment:** August 1961

**Number of Offices:** 4
- Sydney, Melbourne, Perth and Auckland

**Affiliated companies:** 9

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**Key Executives**

Mr. Kazuyuki Takahashi
Managing Director and President

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We are Australia's leading telecommunications and information services company, with one of the best known brands in the country. We offer a full range of services and compete in all telecommunications markets throughout Australia, providing more than 9.0 million Australian fixed line and 10.2 million mobile services, including 6.3 million 3G services.

Our main activities include the provision of:
- Basic access services to most homes and businesses in Australia
- local and long distance telephone calls in Australia and international calls to and from Australia
- mobile telecommunications services
- broadband access and content
- a comprehensive range of data and Internet services (including through Telstra BigPond®, Australia's leading Internet service provider)
- management of business customers' IT and/or telecommunications services
- wholesale services to other carriers, carriage service providers and ISPs
- advertising, search and information services (through Sensis, Australia's leading directory and search company)
- cable distribution services for FOXTEL's® cable subscription television services.

One of our major strengths in providing integrated telecommunications services is our vast geographical coverage through both our fixed and mobile network infrastructure. This network and systems infrastructure underpins the carriage and termination of the majority of Australia's domestic and international voice and data telephony traffic.

Telstra owns 50% of FOXTEL®, and its international businesses include:
- CSL New World Mobility Group, one of Hong Kong's leading mobile operators
- TelstraClear Limited, the second largest full service carrier in New Zealand
- Reach Ltd, a provider of global connectivity and international voice and satellite services
- SouFun Holdings Limited, a leading real estate and furnishings website in China
- Norstar Media and Autohome / PCPop, leading Chinese internet business in the online auto and digital device advertising sectors
- China M and Sharp Point, two of China's leading mobile content and online music businesses.
Transfield Services

Company Overview

Transfield Services delivers essential services to key industries in the Resources and Industrial, Infrastructure Services and Property and Facilities Management sectors. A leading global provider of operations, maintenance, and asset and project management services, Transfield Services has more than 28,000 employees in Australia, New Zealand, the United States, the United Arab Emirates, Qatar, New Caledonia, South East Asia, India, Chile and Canada. Transfield Services Limited is publicly listed in Australia and included in the S&P/ASX 100.

Key Executives

Dr. Peter Goode
Managing Director and CEO

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Website:
www.transfieldservices.com

Careers:
www.transfieldservices.com/page/
Contact Information
Tyree Industries

Company Overview

Tyree Industries is a wholly Australian owned family business that designs and manufactures medium voltage electrical products for the world’s electricity networks. The company is committed to maintaining and growing Australian manufacturing and distribution capability and creating opportunities for local employment and investment. Accreditation to AS/NZS ISO 9001 has been in place since 1990. Strategic alignment with key local and global supply chain partners ensures supply chain integrity for both the company and its customers. Significant on-going investment in automation, including robotics, keeps the company at the forefront of competitiveness and modern Lean Manufacturing practices.

Tyree Industries incorporates two divisions:

- Tyree Distribution Transformers
- Tyree Power Transformers

Sir William Tyree, the founder of the company, has been involved in the manufacturing of electrical products since the 1940’s and was knighted in recognition of his development of the industry in Australia.

The company's headquarters and main manufacturing plant is located at Mittagong in the picturesque Southern Highlands of New South Wales, Australia.

The Tyree Group of companies has manufacturing and distribution resources strategically located across Australia, New Zealand and the broader Asia Pacific region.

Key Executives

Mr. Bob McCulloch
Chief Executive Officer

Mr Barry Smith
General Manager Sales and Marketing

Sir William Tyree
Director

Mr Peter Tyree
Past Chairman

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United Group Infrastructure Ltd (UGL)

**Company Overview**

UGL Infrastructure has been operating as a provider of engineering solutions to the infrastructure sector for more than 50 years, and today employs more than 2200 people, operating in a wide range of roles and locations.

UGL Infrastructure had annual revenue of approximately $800 million and began the 2009 financial year with an order book in excess of $2 billion and expectations of continued strong growth.

Through partnerships with international companies such as Alstom, GE, Balfour Beatty and Mitsubishi, UGL Infrastructure is able to offer its clients the world’s leading technology and best practice.

UGL Infrastructure ensures the highest standards of service and efficiency, providing tailored commercial delivery terms to each individual project while never compromising on safety, environmental responsibility, integrity and honesty.

**Key Executives**

**Mr. Andy Summers**  
Chief Executive Infrastructure

**Corporate Contact:**  
**Mr. Robbie Gatley**  
Executive General Manager – Power

**Mr Bill Fisher**  
Head of Human Resources – Infrastructure & Rail

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